

ENGLAND'S COAST SPRING / SUMMER DIGITAL PARTNER CAMPAIGN

THE CCAST ISCALLING



WORK WITH US

The England's Coast project brings together all the key elements of a holiday on the coast into one easy-to-use resource for international and domestic visitors. With inspirational content, itineraries and a practical travel planner, consumers and trade can book directly with one of the 2,200+ businesses listed on the England's Coast website.

England's Coast social media channels are growing daily and have more than 88,000 followers across **Facebook EN**, **DE**, **NL**, **FR**, **ES** and **IT**, **Instagram** and **Twitter**.

Our regular consumer newsletters reach more than 3,600 individuals across UK, Netherlands and Germany and achieve an average 38% open rate.







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THE COAST IS CALLING - SPRING DIGITAL CAMPAIGN 2022

England's Coast's Digital campaigns achieve above industry average engagement rates across Google Ads, You Tube and Facebook campaigns.

For Spring 2022 (**running January-March 2022**) our digital campaign is focused on **The Coast is Calling** – encouraging visitors to explore our coastline in the Spring and Summer 2022 and drawing on the love of the coast and sea.

The campaign would include dedicated partner landing page, organic and paid for social media including Google ads to the your partner landing page, ads across Facebook & Instagram, partner specific instagram reel, special newsletter to EC database in January featuring partners that sign-up and inclusion in new spring video.

England's Coast consumer research indicates that 79% of consumers are considering a holiday to the coast in the next year and 45% are considering a holiday abroad; "price" and the "Covid situation and restrictions" are the most important factors influencing their holiday considerations, yet only 26% have actually booked their 2022 holiday.





BESPOKE PARTNER LANDING PAGES



Winter campaign example

A dedicated landing page

The landing page will introduce the user to your region, with 3 CTA's at the top, usually involving a pre agreed blog post on your region. Beneath this is a space for a video promoting your region, space for text and 6 'top places to visit'. This landing page acts as a shop window to your region as users land on the page from social campiagns.

See an example here.



BE PART OF OUR SPONSORED POSTS

Winter Campaign Examples



England's Coast

...

Nisit England's Coast this winter, we've put together the BEST things to do in each of these regions!

Start planning your next trip today https://englandscoast.com/tcic





Be seen across Facebook, Google, Youtube and Instagram!

During phase one of our Autumn Winter campaign partner adverts had a total impressions of 1.3m with 13.5k clicks over 3 weeks.







BE PART OF OUR SPONSORED POSTS

Winter Campaign Examples





coastline what are you waiting for? Plan your winter es... See More

Learn More >



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NEWSLETTER CONTENT

Be featured in a partner specific newsletter

Timing: January 2022

Distribution: 3.6k domestic consumers*

Typical open rate: 38%

This newsletter will feature each paying partner with links directed to your dedicated EC landing page (see page 4)

*Please note this is current number of subscribers, our current winter campaign includes competitions with data capture which is expected to increase this database by c.2k consumers.



In this edition: Experience West Sussex, Discover Dartmouth and Explore the wild Northumberland Coast







BE FEATURED IN A NEW SPRING VIDEO



Winter Campaign Examples

Be a part of our Spring campaign video, optimised for different formats

A new England's Coast spring video will be created using existing EC and partner footage. Featuring paid partners it will feature on the England's Coast website, **Coast is Calling landing page**, England's Coast social channels and be used in the YouTube ad campaign.

See all our videos on the England's Coast You Tube Channel.





ENGLAND'S COAST SPRING/ SUMMER DIGITAL CAMPAIGN

Live: January to March 2022

Partner cost of £2,500+VAT

Includes dedicated partner landing page, Google ads to your partner landing page, organic and paid for social media including ads across Facebook & Instagram, partner specific instagram reel, special newsletter to EC database in January featuring partners that sign-up and inclusion in new spring video.

Contact **Samantha Richardson** to sign-up or for further details.



THE CDAST ISCALLING

CONTACT

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